

WEDNESDAY, JUNE 19

7:30-8:00 Registration—Enhanced Continental Breakfast - Sponsor Exhibits, Ballroom
 8:00-9:30 Welcome & Intro - Lori Campbell, Conference Mgr., Ballroom
 Keynote: **How Attitude Affects Success** - Michelle Blomberg, President/CEO
 9:30-9:45 Break
 9:45-10:45 Keynote - **Stop Acting Your Age - An Entertaining Keynote to Help You Avoid Generational Warfare!** - Matt Havens, Professional Speaker & Humorist

	VII White Pelican Bay LAB	III Eagles Nest	IV Hawks Ridge	V Mallard Point	VIII Wood Duck Pond	Woodlands (Level 1)	Ballroom I	Executive Boardroom
11:00 - 11:55	Query Basics/ Interim/ Adv. Pt. 1 M. Smark B. Johnson D. Boccardi	EDGE Grain Techniques for Success B. Dvorak & K. Tidd & L. Bilderback R. Larsen	AgVantage Agronomy Solutions Pt. 1 T. Schwarzrock & T. Machutt	Connecting AgVantage with Excel D. Welter M. Meyer	New Users' Overview of AgVantage K. Wendricks V. Ahlers	What Is AgVantage EDGE? Overview & Implementation, Pt. 1 T. Willems D. Hammond R. Prinsen	You're Not an Acronym—A Practical Approach To Leadership Matt Havens M. Blomberg	Energy Collaboration D. Klingfus J. Schneider K. Birnbaum
11:55-12:50 Lunch Ballroom								
12:50 - 1:45	Query Basics/ Interim/ Adv. Pt. 2 M. Smark D. Welter B. Johnson	Daily Grain Activity Solutions K. Tidd B. Dvorak D. McGreevy R. Larsen	AgVantage Agronomy Solutions Pt. 2 T. Schwarzrock & T. Machutt	Team Building for Success F. McDowell M. Blomberg	Intro To AgVantage Accts. Receivable M. Sirosky K. Wendricks L. Sick	What Is AgVantage EDGE? Overview & Implementation, Pt. 2 T. Willems D. Hammond R. Prinsen	Financial Statements & Sales Reporting w/ AgV. Edge & CDD K. Ehlen & D. Nemechek C. Bohanon	Inventory Collaboration M. Meyer D. Boccardi P. Badger
2:00 - 2:55	Query Basics/ Interim/ Adv. Pt. 3 M. Smark D. Welter B. Johnson	EDGE Grain Mgmt Position Reports R. Larsen & D. Nemechek D. McGreevy	Agronomy Dispatch & Application T. Schwarzrock & T. Machutt	AgVantage Security B. Belcher & W. Christensen D. Streiff	NEW EDGE Payroll & CDD V. Ahlers & B. Dvorak K. Ehlen D. Ross	Internal Controls During Time of Transition/ Retirements/ Mergers J. Brandenburg M. Blomberg	NEW EDGE AR Customer Portal D. Boccardi K. Wendricks R. Prinsen	Petroleum Tax Reporting CDD T. Willems D. Klingfus
2:55—3:10 Break								
3:10 - 4:05	EDGE Grain Daily Tasks Pt. 1 ** R. Larsen K. Tidd D. McGreevy	Actionable Insights & Increased Efficiencies Across Grain & Agronomy—DTN Mary Tangen L. Bilderback	EDGE Agronomy Collaboration/ Roundtable/ CDD T. Machutt & T. Schwarzrock D. Hammond	IBM Access Client Solutions Migration B. Belcher W. Christensen	NEW EDGE HR & CDD V. Ahlers & B. Dvorak B. Klingfus D. Ross	AgVantage Finance Business Intelligence L. Sick K. Schultz K. Ehlen M. Blomberg	NEW AgV. Mobile App For Customer Info & CDD ** T. Willems C. Bohanon J. Schneider	Patronage Collaboration & CDD K. Wendricks R. Prinsen
4:20 - 5:15	EDGE Grain Daily Tasks Pt. 2 ** R. Larsen K. Tidd D. McGreevy	R.J. O'Brien - The Grain Industry's Risk Management Solution Julie Ward L. Bilderback	AgVantage Agronomy Business Intelligence L. Sick K. Schultz M. Smark	Power & IBM i B. Belcher W. Christensen	ETA & CDD V. Ahlers B. Dvorak D. Ross B. Klingfus	NEW EDGE Inventory** K. Ehlen M. Meyer D. Boccardi C. Bohanon	How Attitudes Affect Success M. Blomberg P. Hawes	AR Statement Processing Collaboration & CDD M. Sirosky R. Prinsen

SOCIAL EVENT— DINNER BUFFET & SUPER HERO CASINO NIGHT — Ballroom
 6:15 - 7:15 Social, Dinner, and have your photo taken with the Batmobile (anytime during the evening)
 7:15 - 9:30 Casino with prizes, (Blackjack, Texas Hold'em, 3 Way Action, Big Six Wheel, etc...)
 Top prize for best super hero costume is a ride in the Batmobile! (weather permitting)
 Free event for conference attendees & a guest—RSVP upon registration

THURSDAY, JUNE 20

6:00-7:00 - Wildlife Preserve Fitness Walk w/Rod Larsen & Bonnie Fohrman - meet in the hotel lobby
 7:30 - 8:30 Breakfast - Ballroom, Sponsor Exhibits
 8:30 - 9:15 Keynote - **"Lessons from a Lima Bean—Adapting To Change"** - Roxane Battle, former TV journalist & Award-Winning Author

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9:30 - 10:25	Email Grain Contracts & Settlements D. Nemechek B. Dvorak K. Tidd D. McGreevy	EDGE Seed Setup & Ship Notices T. Machutt D. Hammond	BUSHEL And a Beer! J. Joraanstad D. Welter L. Bilderback	IBM i— Secure vs Securable B. Belcher W. Christensen	Lessons from a Lima Bean— Adapting To Change Roxane Battle M. Blomberg	Intro to EDGE Energy D. Klingfus & J. Schneider & MJ Meyer K. Birnbaum	NEW EDGE Inventory** D. Boccardi K. Ehlen M. Meyer C. Bohanon	Credit & Collections, What Are Your Credit Policies? & CDD R. Prinsen Sirosky/Fohrman
10:40 - 11:35	GAP Reporting vs. Query— Which is Better? R. Larsen B. Johnson	NEW EDGE Seed Plans & Electronic Ordering T. Machutt D. Hammond D. Boccardi	End of Month Grain Valuations K. Tidd D. Nemechek L. Bilderback D. McGreevy	IT Tactical to Strategic B. Belcher Don Schlising M. Blomberg	Invoicing PC & EDGE** K. Wendricks D. Welter B. Klingfus	Implementing EDGE Energy D. Klingfus Chris from UQ J. Schneider & MJ Meyer K. Birnbaum	Inventory Costing & Analysis C. Bohanon M. Meyer	Sales Tax Reporting CDD T. Willems M. Sirosky
11:45-12:30 Share Your Wisdom Roundtables - Ballroom								
12:30-1:30 Lunch—Ballroom								
1:30 - 2:25	Intermed. Excel, Pt. 1 T. Bell D. Welter B. Klingfus	NEW EDGE Seed Inventory & Dispatching C. Bohanon T. Machutt R. Larsen D. Hammond D. Boccardi	Grain Collaboration B. Dvorak K. Tidd L. Bilderback D. McGreevy	AgVantage & IBM i Security B. Belcher Christensen D. Streiff	eAgVantage AR Statements & Payments via the Web M. Sirosky & D. Nemechek P. Badger	EDGE Energy Business Intelligence Q & A, Pt. 1 Sick/Schultz D. Klingfus & MJ Meyer & J. Schneider	NEW EDGE Inventory - Transfers & Physical Adjustments M. Meyer R. Prinsen	EDGE G/L Collaboration & CDD K. Ehlen T. Willems B. Fohrman
2:40 - 3:35	Intermed. Excel, Pt. 2 T. Bell D. Welter B. Johnson	Buyer— Delivering a Differentiated Customer Experience in the Ag Industry Kim Flaughter Julie Bauman S. Rockefeller C. Bohanon D. Hammond D. Boccardi	Using EDGE CRM Mgmt. Tools & Cross Selling & CDD** J. Schneider Sick/Badger K. Birnbaum D. Ross	Purple Network Eaters: Live IT Security Attack & Defense, Pt. 1 Alex Becker Jason Juntunen B. Belcher	Controllers' Roundtable T. Willems R. Prinsen P. Hawes G. Elliott	EDGE Energy Q & A, Pt. 2 D. Klingfus MJ Meyer	Item Pricing- Global Price Updates & Price Spreadsheets Upload K. Wendricks M. Meyer	EDGE Grain CDD B. Dvorak R. Larsen L. Bilderback K. Tidd D. McGreevy
3:35-3:50 Break								
3:50 - 4:45	AgVantagePC Grain Scale & CDD D. Welter K. Tidd B. Klingfus	EDGE Seed Roundtable & CDD T. Machutt & C. Bohanon R. Larsen D. Boccardi	NEW EDGE Feed & CDD K. Wendricks D. Hammond Elliott / Smark V. Ahlers	Purple Network Eaters: Live IT Security Attack & Defense, Pt. 2 Alex Becker Jason Juntunen B. Belcher	NEW AgV. Mobile App For Customer Info & CDD** T. Willems J. Schneider D. McGreevy	EDGE Energy & PC Energy CDD MJ Meyer D. Klingfus K. Birnbaum	EDGE Accounts Payable & CDD K. Ehlen B. Fohrman	AgVantage Grain Business Intelligence L. Sick K. Schultz D. Nemechek

EXPLORING THE TWIN CITIES—BREWERY & FOOD TASTING TOURS!
 5:00 - 5:45 Appetizers and Beverages in Ballroom (drop in if you have time, otherwise show up at 5:45)
 5:45 - 6:00 Buses load up for Taste of the Twin Cities Brewery & Food/History Tours
 You will preregister by 5/22 for the tour you want: Brewery, Heart of Minneapolis—Downtown, or Minneapolis Riverwalk Tour
 6:00 - 6:30 Travel to first stop
 6:30 - 9:30 Tours (food at various stops)
 9:30 - 10:00 Buses return to Hilton

FRIDAY, JUNE 21

6:00-7:00 Wildlife Preserve Fitness Walk w/Rod Larsen & Bonnie Fohrman - meet in the hotel lobby
 7:15 - 8:15 Breakfast - Ballroom
 8:15 - 8:40 **Attitude IS Everything at AgVantage** - Theresa Willems, V.P. Customer Services

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8:50 - 9:45	EDGE Grain Daily Tasks Pt. 1 ** R. Larsen B. Dvorak L. Bilderback M. Smark D. McGreevy	Using EDGE CRM Mgmt. Tools & Cross Selling & CDD** J. Schneider Badger D. Ross	Workshop: Coaching Through Conflict Michael Garner P. Hawes	Inventory Adjustments What files are Used & When M. Meyer K. Ehlen	Tips & Hints, What you may not know about AgVantage V. Ahlers & L. Sick K. Wendricks	EDGE Seed Collaboration T. Machutt D. Hammond D. Boccardi
9:55 - 10:50	EDGE Grain Daily Tasks Pt. 2** R. Larsen B. Dvorak L. Bilderback D. McGreevy	IBM DB2 Web Query for i Overview D. Nemechek K. Wendricks B. Belcher D. Welter	Workshop: Building High Performing Teams Michael Garner P. Hawes	Training Tips on AgV. & Cross-Training L. Sick M. Smark	Save Time w/ Electronic Delivery— Emailing Documents B. Johnson D. Boccardi	EDGE Commodity DPR & CDD R. Prinsen P. Badger D. Hammond
10:50-11:05 Break						
11:05- 12:00	Open Edge Lab— B. Johnson R. Prinsen M. Smark	Open Collaboration Attendees may suggest a topic in advance.	Hedging 101 Grain, Fertilizer, & Energy G. Elliott L. Bilderback	EDGE Agronomy T. Schwarzrock T. Machutt	Invoicing AgVantagePC & EDGE** K. Wendricks D. Welter B. Klingfus	AgVantage Feed Business Intelligence CDD K. Schultz L. Sick

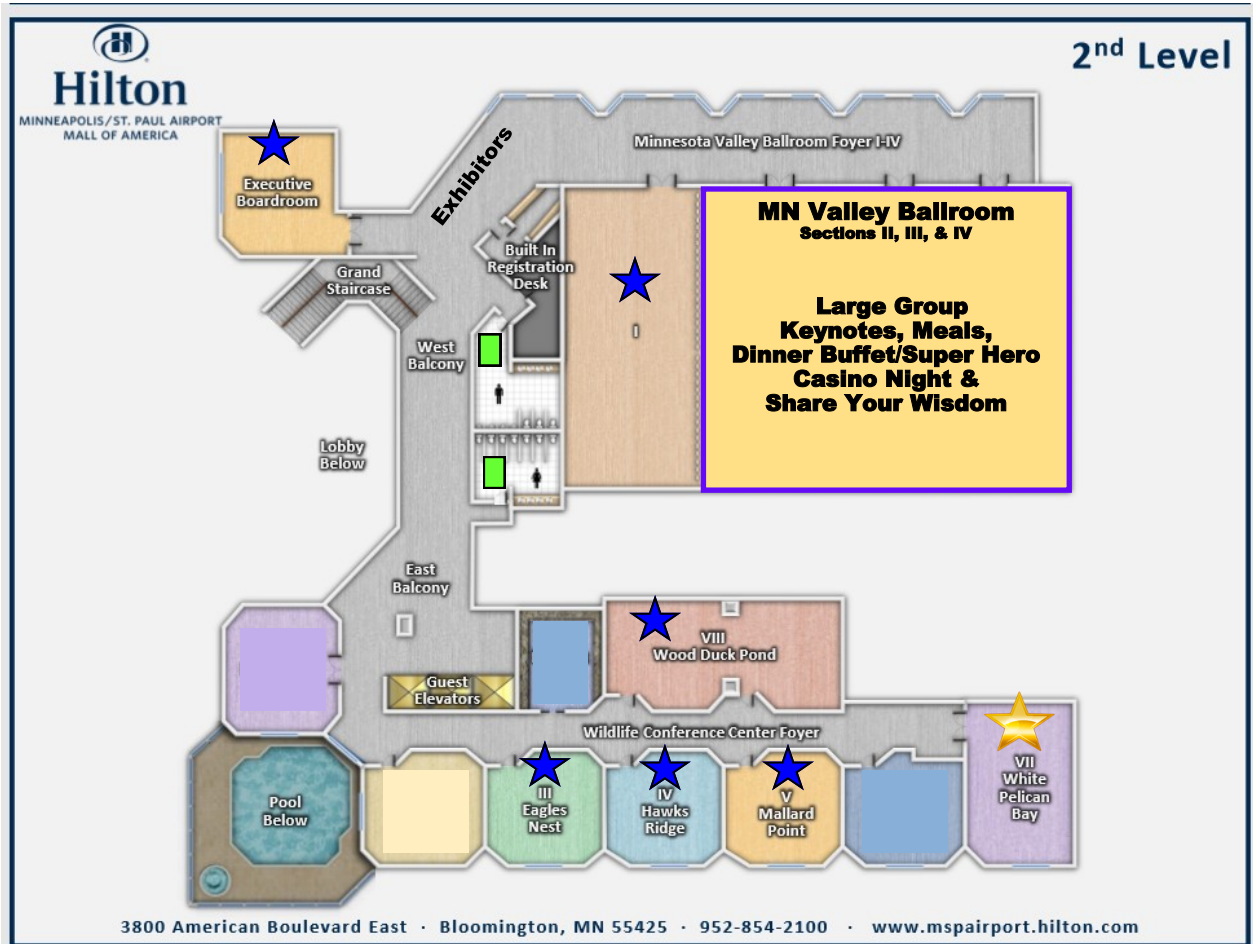
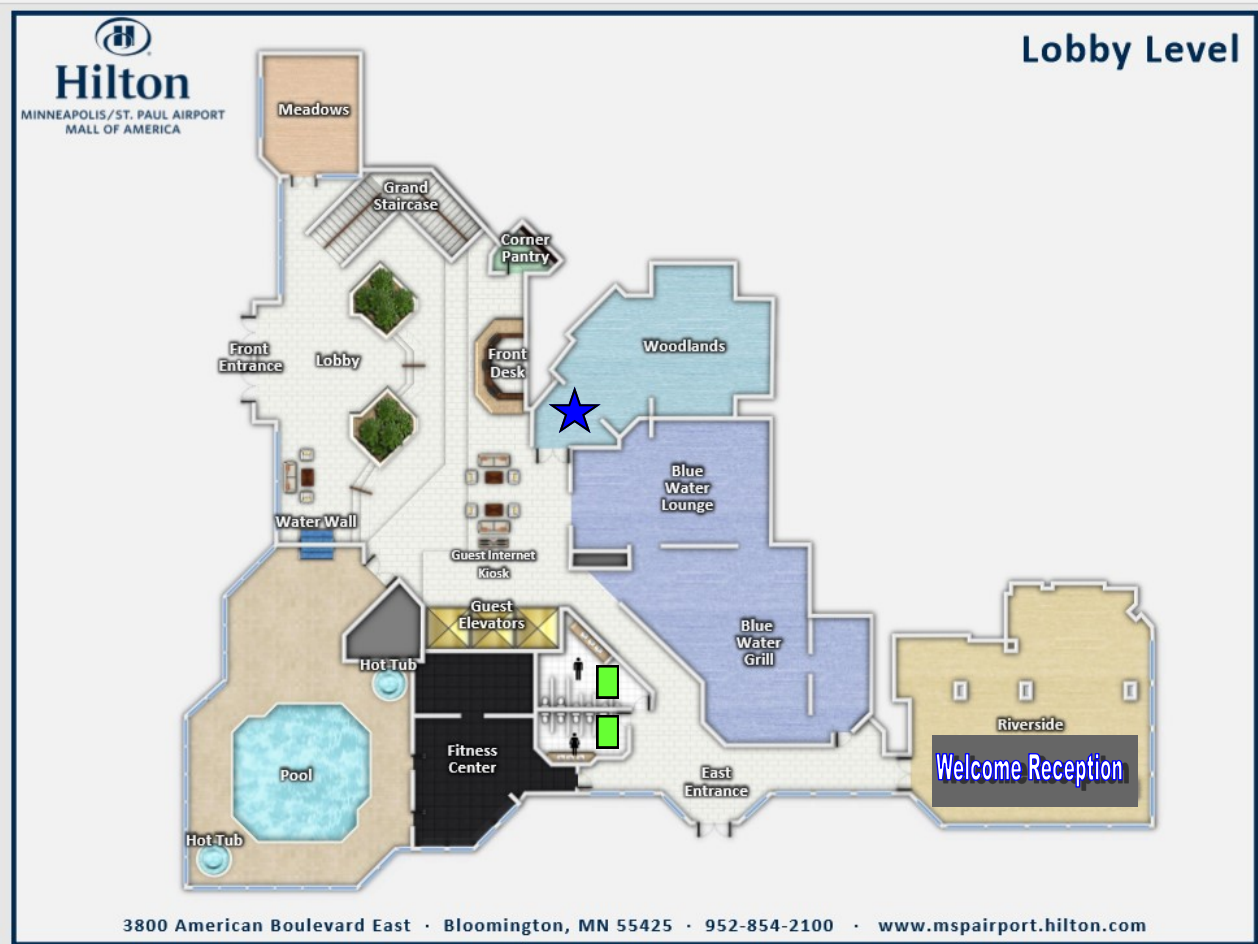
Thursday's 11:45am "Share Your Wisdom" Roundtable Topics:
 1. **How To Improve Your Company's Reputation In Your Community**—Katie Enockson, United Quality & Rick Prinsen
 2. **Implementing EDGE Grain**—Heather Peter, Brenda Dvorak & Dillon Welter
 3. **Using AgVantage Business Intelligence To Leverage the Power of Your Data**— Don Schlising Landmark & Lisa Sick
 4. **EDGE Agronomy**—Tim Machutt & Terri Schwarzrock
 5. **EDGE Feed**—Kristi Wendricks
 6. **EDGE CRM**—Jamie Pratt & Jason Schneider
 7. **Credit & Collections—Dealing with It During a Hard Farm Economy**—Mary Beth Schade & Kristin Ehlen
 8. **Accounts Payable and other Business Process Automation With Technology** —Martin Kirby & Chuck Bohanon
 9. **HR Issues/Roundtable Hot Topics**- Katie Meyer, New Vision & Valerie Ahlers
 10. **Input Financing**—Tammy Myers, Sunrise Cooperative & Michelle Sirosky
 11. **SEED Operations Reports In Power Business Intelligence**—Randy Fry, Ceres Solutions & Dennis Boccardi
 12. **EDGE Energy Dispatching & Mapping**—Chris Schwuchow, Operations Mgr., Dawn Klingfus

** Indicates session is offered more than once.
 Special thanks to our customers who are teaching sessions and/or leading round table discussions. Your willingness to assist us is very much appreciated!

CDD—Customer Driven Development—Customer Input Session for future development.

(Meeting Room Map on reverse side.)

Hilton Minneapolis/St. Paul Mall of America - Meeting Room Layout



- ★ AgVantage Lectures/Collaboration Sessions—Lobby Level: Woodlands (behind front desk)
2nd Level Sessions: Executive Boardroom, Ballroom I, III Eagles Nest, IV Hawks Ridge, V Mallard Point, & VIII Wood Duck Pond
- ★ Lab—VII White Pelican Bay
- Restrooms